

Maui Lea Time Interval Owners Association June 2019 Newsletter

PRESIDENT'S MESSAGE – BILL PETRO

Aloha Maui Hill Timeshare Owners!

A sincere pleasure to serve you, we the Maui Hill Timeshare Board of Directors strive to ensure that the Maui Hill Resort remain and continue to be an extraordinary setting for your next vacation getaway.

The Association of Apartment Owners (AOAO) and Maui Lea Time Interval Owners Association (Timeshare) Board of Directors are dedicated to improving our resort as much as possible, without putting a financial burden on our owners.

The tropical plants, flowers, bubbling water fountains are pleasing to the eye, whether you are walking around the property or just sitting on your Lanai relaxing. There are many ways to relax and entertain yourself and our young guests at the Resort; the beautiful Pool and Spa, Tennis, Shuffleboard, Putting Green and more, and we must not forget the weekly “*Mai Tai Party*” at the pool.

In behalf of the Board of Directors, I would like to thank the Maui Hill Management and Staff for their service, dedication and hard work.

I would like to share with you a few projects/renovations that are taking place at our resort;

The extension of the Land Lease by 15 years was a major accomplishment. The new expiration date is November 2064. AOAO Finished re-surfacing outside of the buildings and are in process of replacing damaged wood posts and steps. The work is near completion on the Solar Panel installation and golf cart charging stations, just to name a few. The committee is considering a limited Solar Panel installation for the Timeshare Units.

The Timeshare Renovation Committee and Maui Hill Management is currently working on number of projects. We are continuing with replacement of the lanai carpeting, tables and chairs as needed, have replaced 121 of the 138 mattresses throughout the units, the rest of the mattresses are newer, and will be replaced as needed. We are continuing with the renovation and painting the Screen Doors and the outside of the glass French Doors.

Soon, we will be receiving the new Dining Room Sets, and will make every effort to sell the old sets, to offset the cost. The committee is working on other projects, one of them is a more efficient and economical way cooling the units.

For owners and guests; conveniently located in the lobby, the Activities Center “Concierge” and Homeowners Services to assist you with activities, making arrangement for your next visit and perhaps purchasing additional vacation weeks.

The Budget Committee worked on the budget for weeks. At the April 2019 meeting, they presented the “lowest possible budget” to the Board, and it was approved.

The increase was painful, but necessary to keep up with the ongoing cost of Property Tax, Employee Benefits, Improvements and other Fees.

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I would like to thank everyone, Board of Directors, Co-Plan and Maui Hill Management for their hard work and support.

A special thanks to you the Owners for your support and understanding. We strive to maintain, preserve and enhance the beauty and value of our Maui Hill Resort. Our home away from home.

For more information, please visit our web site at <http://www.mauilea.com>

If you have any concerns or questions, please do not hesitate to call on anyone of your Board Members.

Respectfully,

Bill Petro
President of the Timeshare Board

BUDGET COMMITTEE UPDATE FOR FY2020

The Budget Committee worked on next fiscal year's budget for weeks, and I want to Thank my committee members Bob Jacalone, Richard Endean, Bill Petro and our General Manager Dennis Costa and Ruth Okada for all of their hard work and effort that was put into this budget.

At the April 2019 meeting, we presented the new Proposed Budget to the Board of Directors and Owners. A discussion followed and was approved by the Board.

The quarterly increases on average will be around 2.6%.

The quarterly fee increases for one-bedroom unit \$7.00, for two-bedroom unit \$6.00, and three-bedroom unit \$7.00, which will go into effect as of July 1, 2019.

The increase was painful, but necessary to keep up with the ongoing cost of the Maui County Real Property Tax, Salaries, Employee Benefits and AOA Maintenance Fee increases.

If you have any questions or concerns, please don't hesitate to reach out to us.

Thank you again.

Sincerely,

Tim Ohm
Budget Committee Chair

**MAUI LEA TIME INTERVAL OWNERS ASSOCIATION
 BUDGET
 July 1, 2019 to June 30, 2020**

	Current Monthly Budget	New Monthly Budget	New Per Interval	New Whole Unit
INTERVALS		3800		
REVENUES				
Maintenance Fees	\$193,827	197,951	\$52.09	\$2,604.50
AOAO Maintenance Fee	66,390	69,280	18.23	\$911.50
Real Property Taxes	47,160	48,170	12.68	\$634.00
Lease Rent	28,010	28,360	7.46	373.00
Interest Income	600	1,100	0.29	14.50
Late Fee Income	2,420	2,600	0.68	34.00
Other Income	5,780	6,810	1.79	89.50
TOTAL REVENUES	\$344,187	\$354,271	\$93.22	\$4,661.00
CONSTANT EXPENSES				
Salaries - Housekeeping	\$48,750	\$50,190	\$13.21	\$660.50
Salaries - Maintenance	3,680	3,790	1.00	50.00
Salaries - Front Desk	19,920	20,920	5.51	275.50
Salaries - Shared	8,680	8,770	2.31	115.50
Salaries - Reimbursed	(14,650)	(13,310)	(3.50)	(175.00)
Total Salaries	\$66,380	\$70,360	\$18.53	\$926.50
Timeshare Services	\$3,182	\$3,317	\$0.87	\$43.50
Accounting	11,575	11,921	3.14	157.00
Automotive	250	250	0.07	3.50
Bad Debt	4,170	4,170	1.10	55.00
Meeting Expenses	2,780	2,940	0.77	38.50
Employee Benefits	14,100	15,830	4.17	208.50
401(k) Expense	560	567	0.15	7.50
Insurance	4,590	4,820	1.27	63.50
Late Fee Expense	375	430	0.11	5.50
Legal Fees	300	300	0.08	4.00
Management Fees	5,943	6,167	1.62	81.00
Miscellaneous	350	100	0.03	1.50
Office Supplies & Expense	2,100	2,000	0.53	26.50
Web Site Expense	200	200	0.05	2.50
Owners' Pool function	1,000	1,000	0.26	13.00
Professional Fees	610	420	0.11	5.50
Rent - Storage	260	260	0.07	3.50
Taxes - Payroll	5,670	5,890	1.55	77.50
Taxes - General Excise	14,324	14,741	3.88	194.00
Telephone	450	400	0.11	5.50
Uniforms	200	200	0.05	2.50
TOTAL CONSTANT EXPENSE	\$139,369	\$146,283	\$38.52	\$1,926.00
VARIABLE EXPENSES				
Cleaning Supplies	\$1,800	\$1,600	\$0.42	\$21.00
Guest Supplies, etc.	2,200	2,300	0.61	30.50
Laundry	7,400	7,000	1.84	92.00
Linen Replacements	1,300	1,100	0.29	14.50
Maintenance Fees	66,390	69,280	18.23	911.50
Postage	1,100	1,100	0.29	14.50

**MAUI LEA TIME INTERVAL OWNERS ASSOCIATION
 BUDGET
 July 1, 2019 to June 30, 2020**

	Current Monthly Budget	New Monthly Budget	New Per Interval	New Whole Unit
Rent - Land Lease	28,010	28,360	7.46	373.00
Contract Repairs & Maint	1,200	1,500	0.39	19.50
Replacements - Minor	1,900	1,800	0.47	23.50
Supplies - Maintenance	900	800	0.21	10.50
Taxes - Real Estate	47,160	48,170	12.68	634.00
Taxes - Income	1,600	2,140	0.56	28.00
Utilities - Electricity	19,000	20,000	5.26	263.00
Major Replacements	6,840	5,390	1.42	71.00
TOTAL VARIABLE EXPENSES	\$186,800	\$190,540	\$50.13	\$2,506.50
TOTAL OPERATING EXPENSES	\$326,169	\$336,823	\$88.65	\$4,432.50
NON OPERATING EXPENSES				
Capital Reserve (Renovation) Transfer To	\$0	\$0	\$0.00	\$0.00
Non Scheduled Renovation Reserve	8,764	8,694	2.29	114.50
Scheduled Renovation Reserve	8,754	8,754	2.30	115.00
Contingency Reserve	500	0	0.00	0.00
TOTAL NON OPERATING EXPENSES	\$18,018	\$17,448	\$4.59	\$229.50
TOTAL EXPENSES	\$344,187	\$354,271	\$93.24	\$4,662.00
NET OPERATIONS	\$0	\$0	(\$0.02)	(\$1.00)

Type	CURRENT MONTHLY					CURRENT Quarterly
	Operating	AOAO MF	RPT	Lease	Total	
1 Bedroom	\$49.79	\$13.62	\$9.80	\$5.75	\$78.96	\$237
2 Bedroom	\$49.79	\$18.42	\$12.75	\$7.77	\$88.73	\$266
3 Bedroom	\$49.79	\$22.76	\$17.11	\$9.60	\$99.26	\$298
ZZ 1 Bdrm	\$85.35	\$23.35	\$16.80	\$9.86	\$135.36	\$406
ZZ 2 Bdrm	\$85.35	\$31.58	\$21.86	\$13.32	\$152.11	\$456
ZZ 3 Bdrm	\$85.35	\$39.02	\$29.33	\$16.46	\$170.16	\$510

Type	NEW MONTHLY					NEW Quarterly
	Operating	AOAO MF	RPT	Lease	Total	
1 Bedroom	\$50.84	\$14.21	\$10.59	\$5.82	\$81.46	\$244
2 Bedroom	\$50.84	\$19.22	\$12.66	\$7.87	\$90.59	\$272
3 Bedroom	\$50.84	\$23.75	\$17.45	\$9.72	\$101.76	\$305
ZZ 1 Bdrm	\$87.15	\$24.36	\$18.15	\$9.98	\$139.64	\$419
ZZ 2 Bdrm	\$87.15	\$32.95	\$21.70	\$13.49	\$155.29	\$466
ZZ 3 Bdrm	\$87.15	\$40.71	\$29.91	\$16.66	\$174.43	\$523

MAUI LEA TIMESHARE GENERAL MANAGER'S REPORT

Aloha and welcome from your General Manager and his team! We are continuing to be very busy in doing whatever it takes to maintain the integrity of the property to meet the expectations of our owners and our guests. I would like to provide you with an update of what has been done this quarter.

- All new King and Queen size mattresses and box springs that needed to be replaced have been installed.
- The new dining room glass-top tables and chairs should be arriving any time now. It is our intention to try to sell the existing tables and chairs to offset the cost of the new ones.
- We will be continuing with the process of repainting the living room and bedroom glass French doors, adjacent frames, and both sides of the screen doors, including thresholds, in our new service period, which starts May 2.
- Also, during our next service period, we will take a complete inventory of all units and replace whatever is needed with respect to kitchenware and china.
- When we have vacant rooms, we have our housekeeping staff do general cleaning to ensure that units are fresh and clean when owners come to their units.
- As mentioned in my previous report, we have hired a professional carpet cleaning company by the name of Maui Refresh. While we were previously doing some in-house spot cleaning of the carpets, we have found this is no longer sufficient due to the age and condition of the carpets. Maui Refresh provides a thorough cleaning, including the removal of any carpet odor as well as sanitizing the carpets. In my opinion, the final results have been outstanding. Although it is an additional expense and more time-consuming, the feedback received from owners and guests as to the positive first impression they have had when entering the units, which now smell fresh and clean, makes it well worth it. In addition, the carpets will stay clean longer, thus making the additional cost warranted.
- We are replacing the indoor/outdoor lanai carpets as needed with a more durable high-end product.
- We are continuing to replace lanai tables and chairs as needed throughout all units.
- We continue to do cleaning and restoration of all woodwork with Orange-Glo wood polish and conditioner in all units to maintain and revitalize the luster of the wood.
- We continue to proactively inspect all water heaters on a regular basis to ensure they are in good working order. We ask that should you suspect any leaks that you please advise the front desk as soon as possible, as water damage can be costly to all parties involved.
- On an ongoing basis as opportunity allows, we clean behind the refrigerators, check the washers and dryers (including air ducts) for any lint which may pose a fire hazard, and use Mr. Clean Magic Erasers to wipe down the walls throughout the units to remove any scuff marks.

As you can see, we are continuously and proactively seeking ways to ensure units are kept as meticulous as possible. However, if there is anything you would like us to look after, or should you have any recommendations, we are always more than happy to hear from you and to work with you to keep the units immaculate.

We are so fortunate to have a great Board of Directors who always manages to find ways to increase the integrity of the property and for owners to enjoy their home away from home while on vacation. I would personally like to thank all the owners, the Board of Directors, the Management Company Ruth

Okada, Co-plan Manager Mike and Frank Robar, and Nancy Benson Homeowners Services, for their continued support.

In closing, I would like to acknowledge my appreciation to the entire team here at the resort for their dedication and commitment. While reputation and word of mouth may bring vacationing guests to us initially and are thus the foundations of our success and goals, we all work hard to maintain, it is *hospitality* that brings them back to our resort over all the other choices available to them. Therefore, hospitality and providing unparalleled customer service, imparting the aloha spirit so unique to Hawaii, and making all our guests and owners feel important, valued, and, above all, *welcome*, are the keys to our success. For consistently providing that hospitality, I want to thank my team; we are all important components in the consistent and ongoing success of the resort for so many years. I feel confident in speaking for the team in assuring our continuing commitment to doing our part to maintain the integrity of the beautiful Maui Hill Resort to the standards for which we have become known in the industry.

Respectfully submitted,

Dennis Costa, General Manager

MAUI HILL AOA GENERAL MANAGER'S REPORT

Aloha and welcome from your General Manager and his team! We have had another busy but wonderful quarter at the Resort welcoming both new and regular guests and valued owners, reconnecting with old friends and meeting people who have become new friends. We would like to keep you update on everything we have undertaken at the property in our striving to uphold the integrity of the resort and to maintain our excellent reputation in the industry.

Firstly, I would like to provide updates on the following items brought forward in my previous newsletter:

- We are continuing to replace the deteriorated lumber on support pole beams, landings, fascia boards, and stairs throughout the property. If everything goes according to plan, this should be completed by September 2020.
- In several units, we have replaced the brick moldings on the front entry door as well as those on the electrical and storage doors with new plastic or vinyl moldings, which was necessary due to deteriorated lumber. This is an ongoing project, and we will be obtaining a bid by a contractor to have these door trims replaced and the electrical and storage doors painted for all units within the next year.
- Despite several attempts to contact Mark Bass, the owner of the stucco company contracted to complete the stucco project, we have not had a reply to date. Thus, the areas of concern outlined on our deficiency list have not been addressed. We had held back \$11,000 pending completion of all deficiencies to our satisfaction, so should we not hear from the owner in due course, we shall assume that he is writing off that payment and we will be discussing how the amount should be spent.
- We have replaced a few of the hallway carpets throughout the property as necessary.
- Mark, in-house personnel, continues to paint the exterior walkways, hallways, and landings on an ongoing, as-needed basis.

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- The installation of surveillance cameras has been a welcome addition, providing an increased level of safety and security for all our valued owners and guests. I am pleased to report that we have had no negative feedback about these cameras.
- We are planning to close the pool from May 21 through May 26. It will be drained, power washed, and any tiles repaired as necessary. We apologize in advance for any temporary inconvenience this may cause, but it is a necessary undertaking for both maintenance and safety reasons.
- We have discussed the possibility of upgrading our sidewalks, but we will take this matter up again in next year's fiscal budget.

With respect to new initiatives and maintenance undertaken this quarter:

- We have bought a parking lot line striper, and we have had Mark, in-house personnel, paint the parking lot stalls and the curbs throughout the property. We have not done this for several years, and it has really brightened up the property, giving it a nice clean look. We have also had new bumper stops installed as many had become damaged and cracked over the years through wear and tear.
- We did extensive tree trimming last month, which was needed for both safety and aesthetic reasons. Many branches were very overgrown, posing a safety hazard as well as blocking views. Several of these trees will now not require trimming for another two years.
- We have upgraded the areas by units #119 up to unit #140 by trimming the bougainvillea plants in those areas well back. However, once this was done, we noticed that the faded paint of the dirty, unsightly neighboring brick walls was then exposed, which was an eyesore for guests and owners who now had an unrestricted view of those walls from their lanais or living rooms. Although we deliberated over incurring the expense of addressing this issue, we decided to go ahead and hire a contractor to power wash the walls and repaint them to match the stucco walls. The expense was well worth it, as we had many owners and guests come out from their units to thank us for addressing this issue and providing positive, favorable comments as to the end result.
- On the opposite side, from Units #79 up to #102, we undertook the major project of cleaning out all the shrubs and trimming the bougainvillea hedges down low, adding topsoil, and planting new bougainvillea bushes to fill in the hedge in this area. Once these bougainvillea hedges bloom on both sides of the driveway, it will be a beautiful and colorful display. In addition, these lower hedges will be easier to maintain, as grounds men will be able to use a hedge trimmer rather than stepladders to access them, thereby eliminating additional safety concerns.
- We have also refreshed the look of the pool bar by adding a new grass top, new bamboo moldings and new lauhala matting. We have had many favorable comments about this, and having it done by in-house personnel provided a substantial cost savings. In addition, we have purchased 8 additional cushions for the chaise lounge chairs. These are on their way and should be here within the next two weeks; we will then have a total of 16 for the poolside enjoyment of our owners and guests.
- We have removed the partial fence previously located by the entrance to the housekeeping building. Now the linen bins can be pushed into the storage area directly, rather than having to be pushed around the fence, thus providing easier access as well as saving time for both the linen company and Maui Hill housekeeping staff.

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- We have purchased a new 8' x 15' Lifetime Storage Shed for the grounds crew to replace the previous shed which had become deteriorated and rusty.
- Working with Maui Plumbing, we have completed the installation of 14 backflow preventive valves in the administration building and, in the housekeeping, /maintenance building. This was a compliance requirement by County of Maui Department of Public Works to meet current County codes and to ensure everyone's safety. These valves ensure that in case of any pipe breakage or leaks in our main water line, any contaminated or brackish water is prevented from backing up into the system and contaminating the drinking supply.
- New flowers and colorful plantings continue to be added throughout the property to keep things updated and fresh, and to enhance the tropical ambiance.
- We would like to address the issue of parking storage. We now have 13 cars stored on the upper half of the property, which not only has contributed to a crowded, congested appearance, but will also eventually affect the availability of parking in that area. We would like to relocate some of those cars in order to disperse them throughout the upper half of the property rather than being clustered together. I would like to remind everyone who stores their cars in that area to please see me first so that I am able to designate a parking area to alleviate this congestion going forward.

I would like to thank the Board of Directors for always thinking of ways to uphold the integrity of the property, for their support of ongoing improvements each year as well as gradual improvements throughout the year. I would also like to express my sincere gratitude for the support of all the owners and the Management Company.

In closing, I would like to acknowledge my appreciation to the entire team here at the resort for their dedication and commitment. While reputation and word of mouth may bring vacationing guests to us initially and are thus the foundations of our success and goals, we all work hard to maintain, it is *hospitality* that brings them back to our resort over all the other choices available to them. Therefore, hospitality and providing unparalleled customer service, imparting the aloha spirit so unique to Hawaii, and making all our guests and owners feel important, valued, and, above all, *welcome*, are the keys to our success. For consistently providing that hospitality, I want to thank my team; we are all important components in the consistent and ongoing success of the resort for so many years. I feel confident in speaking for the team in assuring our continuing commitment to doing our part to maintain the integrity of the beautiful Maui Hill Resort to the standards for which we have become known in the industry.

Respectfully submitted,

Dennis Costa, General Manager

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ACTIVITIES ON MAUI

Aloha from **Donya**, Concierge
donyaibicki@bossfrog.com 808-879-6321 Ext 5104

Join us on your first morning for Maui coffee in the Lobby (8am-Noon)

Our Concierge service includes wonderful choices of tours and activities: dining information, reservations, coupons, golf rates and/or tee times, farmers markets, swap meets, civic meetings, volunteer opportunities, art exhibits, wine tasting, beach equipment and camera rentals, health clubs, yoga, babysitting, limousine and/or taxi services, bus schedule, maps, and massage appointments.

Let us know what you are looking for and we will do our very best to assist you!

If you are a returnee, and know what tours you want to take, we suggest that you call or email us ahead to assure availability. Otherwise be sure to attend the morning orientation.

LEI CLASS requires 10 students \$10 each prepaid 3:30pm in the Lobby-Variou s days once a week usually

MOLOKINI CRATER is our gem of the Pacific, rated by National Geographic to be among the top ten marine preserves in the world!!!

Its 3 miles off our South shore with interior water depth of 20-150 feet. And the top of the partially formed volcano is above water, making a protective cove where corals grow, attracting an abundance of critters that feed off the coral... Around Molokini, the depth is 400 feet deep!!! Snorkel/scuba trips here range from \$80 on a small raft from the small boat dock across the street, to luxury catamarans departing from Maalaea Harbor (half hour drive) Boats depart from 6-7am, returning by 1pm daily. Reservations are required and often are sold out 5 days ahead! **CALYPSO** (\$129) has 2 snorkel sights: Molokini & Turtle Town and is the newest 3 deck boat with glass bottom view area and waterslides off top deck full size restrooms and hot breakfast & BBQ lunch!

REDLINE convenient departure from Kihei Boat Ramp great adventure for adults and kids 8 yrs + The only raft with a restroom! \$135/\$99 8-15yrs

HALEAKALA CRATER is a 2-3-hour drive from the resort and will provide awesome views along ranch pastures cascading into the ocean. The summit is 10,023 feet from sea level and ice cold! The 2-lane highway is limited because of the curves to about 10-15 miles per hour.

So, the downhill BIKE ride is very popular!!!! The cool upper climate is perfect for ZIPLINING and or HORSEBACK riding. with less physical activity.

You may choose a TOUR VAN with a local expert guide or a fantastic HELICOPTER journey!

The crater rim is 7 miles across and the floor is 7,000 feet below! 'Sunrise' is the preferred time to go as you witness the sun rising below off the Northeast horizon! You will need a permit through this website if you do not want to book a tour:

www.nps.gov/hale/planyourvisit/index.htm

HANA RAINFOREST deserves all day as it takes 3 hours each way to survive the jungles (over 3,000 plants & flower types!) and 57 one way/one lane bridges! Leave the drive to the VAN tour guides (\$99) HELICOPTER is the ultimate experience (\$135 & up) but NATURE WALKS/HIKES are becoming very popular, with a dip in a freshwater pool.

Off Island trips:

LANAI is perfect for the client seeking a beautiful beach day, with shoreline snorkeling, tide pool specimens (dry snorkeling), land tour by a local, barbecue, and trade wind sail/whale watch on the return. Weekdays *Trilogy* (\$218 ea) 6:30am-2pm or 10am-4pm

QUICKSILVER, Snorkel offshore guaranteeing dolphins!!!! Double deck glass bottom view catamaran features hot breakfast & bbq lunch, waterslide

Tue Thur Sat \$129 per adult offering kids free age 12 & under!

HAWAII still has active lava flowing underground from Kilauea and you may fly in a 9-passenger plane from Maui over the sea and view it!!! (\$450 ea)

PEARL HARBOR remains historically interesting and there are 3 different packages to consider \$500 & up includes round trip jet fare.

Restaurant NEWS:

Amigos where Big Wave used to be in Lipoa Ctr--good Mexican

5 Palms Just across the street in oceanfront (views!) Mana Kau Resort features breakfast/lunch/dinner-Happy Hour from 3-7pm!!! We offer a 15% coupon on regular priced entrees for breakfast/lunch dinner

Kaanapali Beach Hotel Champagne Sunday Brunch An older hotel on Kaanapali Beach features local foods worth the drive \$48

Fabiani's it is great & low priced for pizza, pasta, 7 pastry on Lipoa St.

Kihei Cafe-Longtime favorite breakfast stop-Order, pay & go to your table-Great omelets, banana pancakes etc will be brought to your table

Ohana ('family') affordable cafe -we have coupons!

FOOD TRUCKS have arrived delicious affordable plates!

FIRST FRIDAY has become weekly:

Wailuku =Week # 1

Lahaina =Week #2

Makawao=Week #3

Kihei=Week #4

Each of these historic towns is showcased with community culture

and food and gift booths-Live music and fun!!! 6pm-9pm Wear walking shoes!

TURTLE TRACKS Electric open-air shuttles from Wailea Marriot to Foodland on S. Kihei by reservation \$5 round trip from 1pm-9pm 808-866-9850.

HOMEOWNER SERVICES

Questionnaire Guidelines:

Let's go green! Your owner's questionnaire can be submitted online via our web site: www.mauilea.com. You only need to submit it once for the current year unless your plans have changed.

If **you are travelling** with guests, please don't register them until you arrive on property.

For owners that are **not** coming but are sending guests **in their place** please be sure to register them in writing via your questionnaire or an email prior to their arrival. This will avoid them showing up unannounced and creating a check in problem for your guests. Once we have your names, you will be mailed, or emailed a confirmation letter which will include the resorts surcharge fees and the states taxes. These fees will be due upon check out.

Owners have the following options each year on how to best utilize their timeshare intervals:

- 1) Use the time you own.
- 2) Bank / Exchange it. We have two affiliated exchange company's: RCI www.rci.com TPM www.tpmaui.com
- 3) Send a guest in your place.
- 4) Rent your time. You may fill out a rental application online: www.mauilea.com
(Rentals are never guaranteed; you have the option to bank it 90 days prior to your start date)

Keep in mind that as an owner, you must authorize the use of your week each year. This form allows you to register your guests, or to let us know if you will be using your time. To bank your time or list it for rental you will need to contact these sources directly.

Keep in mind that if you don't use it, bank it or list for rental and it sits open, **you have lost it!** Planning in advance is always helpful no matter what you decide to do with your week(s).

If you have moved or changed your contact information, please update us. You can do this on the web site: www.mauilea.com

If you have any questions about your ownership options, please feel free to contact me.

Aloha,

Nancy Benson (B) R
Owner Services and Resale's
www.mauilea.com
nancyb@mauilea.com
(808) 879-6321 ext. 5102

SALES UPDATE

Lea Properties LTD is the onsite real estate company for the Maui Hill Resort. We specialize in timeshare re-sales and whole ownership unit sales.

We have created a new web site! Please visit us at: www.mauihillsales.com

If you are an interested buyer, you will find a list of units and intervals for sale.

If you are a seller, you will find answers to your questions and all the forms you need to complete to list your unit for re-sale.

Please contact us if you would like to purchase or need assistance in selling.

Tom Von Rosen (PB) 808-879-8802 email: mauihill@maui.net

Nancy Benson (R) B 800-345-7301 or cell: 808-298-3954 email: nancyb@maulea.com

Sharon Paley (S) 808-276-6307 email: sharon@mauihillsales.com

We hope to hear from you soon.

Aloha,
Lea Properties Sales Team

MAUI LEA ASSOCIATION INTERVALS FOR SALE

Maui Lea would like to remind all of our owners that the association has inventory for resale. Prices are very reasonable!

To receive a list of what is being offered please contact one of our sales representatives with Lea Properties or go to the following website to view our inventory: www.maulea.com.

TRANSFER OF TITLE AND DEEDS

Your Association would like to remind you to consider adding another person to your title which may prevent problems in future ownership issues.

Maui Lea works with Old Republic Title & Escrow of Hawaii, Ltd. They are very familiar with our property and can assist you in transferring or adding someone to your title. We cannot stress to you enough the importance of keeping your title updated. Taking the necessary steps now can save your family heart ache and money in the future. Please note that there is a cost for this service.

Maui Lea Time Interval Owners Association
June 2019 Newsletter

Please contact them at:

Old Republic Title & Escrow of Hawaii, Ltd.
Leiana Milho ♦ lmilho@oldrepublictitle.com
900 Fort Street Mall, Suite 890 ♦ Honolulu, HI 96813
Telephone: (808) 522-0356 ♦ FAX: (808) 522-0355

MARK YOUR CALENDARS

Below are the board and annual meeting dates. Future meetings will be scheduled at the Organizational meeting after the September annual meetings:

AOAO Maui Hill

Friday, 11/30/2018 – Board Conference Call
Tuesday, 01/29/2019 – Board (Maui)
Wednesday, 04/24/2019 – Board (Las Vegas)
Thursday, 09/26/2019 – Annual/Board (Maui)

Maui Lea Time Share Association

Thursday, 12/13/2018 – Board Conference Call
Tuesday, 01/29/2019 – Board (Maui)
Thursday, 04/25/2019 – Board (Las Vegas)
Wednesday, 09/25/2019 – Annual/Board (Maui)



QUESTIONNAIRE

This questionnaire is for informational purposes only.

Name: _____

Phone: _____ email address: _____

Please add me to email notices: ___Y ___N

Unit Number: _____ Interval Dates: _____

Unit Number: _____ Interval Dates: _____

**We kindly request you do not exceed the occupancy limit of your unit.
One bedroom sleeps 4 two bedrooms sleeps 6 three bedrooms sleeps 8**

My plans for the **year** _____ are as follows:

We will be using our time and the total number in our party will be: _____

We have authorized our guests to use our time. (**Only register a guest name if you will not be coming over**) A guest letter will be sent to you for confirmation.

Guest Names: _____

I have or will deposit my time with RCI, by calling (800) 338-7777

I have or will deposit my time with TRADING PLACES MAUI, by calling (800) 345-7301, or by going on line to: www.tpmaui.com and completing a deposit form.

I have or will put my unit up for **RENT** with Aston Hotels & Resorts, by calling (808) 879-6321, or by going on line to: www.mauilea.com and completing the rental form.

I want assistance with my options, please contact me at:

Phone: _____

In case of an emergency while you are at the Maui Hill, please supply us with a name and number of a contact person:

Emergency Contact Name: _____

Telephone Number: _____

Maui Lea Timeshare Owners Association has units and intervals available for resale. Please visit our website at www.mauilea.com. If you are interested, please check below and provide your contact information.

Please contact me at _____ or email _____

Maui Hill Resort

2881 South Kihei Road, Kihei, Maui, Hawaii 96753. Phone (808) 879-6321, Fax (808) 879-8945

Email: nancyb@mauilea.com Website: www.mauilea.com